Creating added value for the customer

the agenda of 2017

- 1. Customer Data Privacy
- 2. Market interaction with TSOs & DSOs
- 3. Smart meter 2.0: "Infrastructure as a platform"

CEDEC Conference

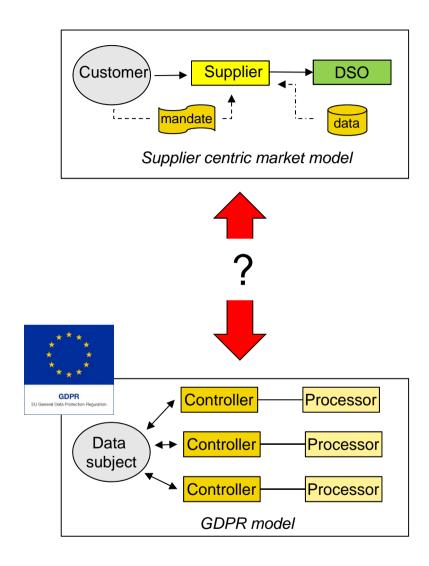
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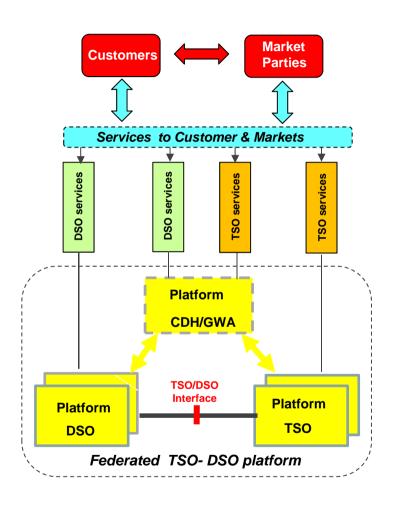
Consumer Data Privacy

- Where does market facilitating ends and where does law enforcement start?
- An emerging role conflict?
 - DSO facilitating the market, and
 - DSO enforcing laws
- What is the impact of the General Data Protection Regulation (GDPR) on supplier centric market models in Europe?
 - Is there clarity?
 - Is there consistency?
 - One or two regulators ?
- "The customer in control" over his own data Is there a need for a customer consent register?
 - "Connect my data" service
 - "Download my data" service

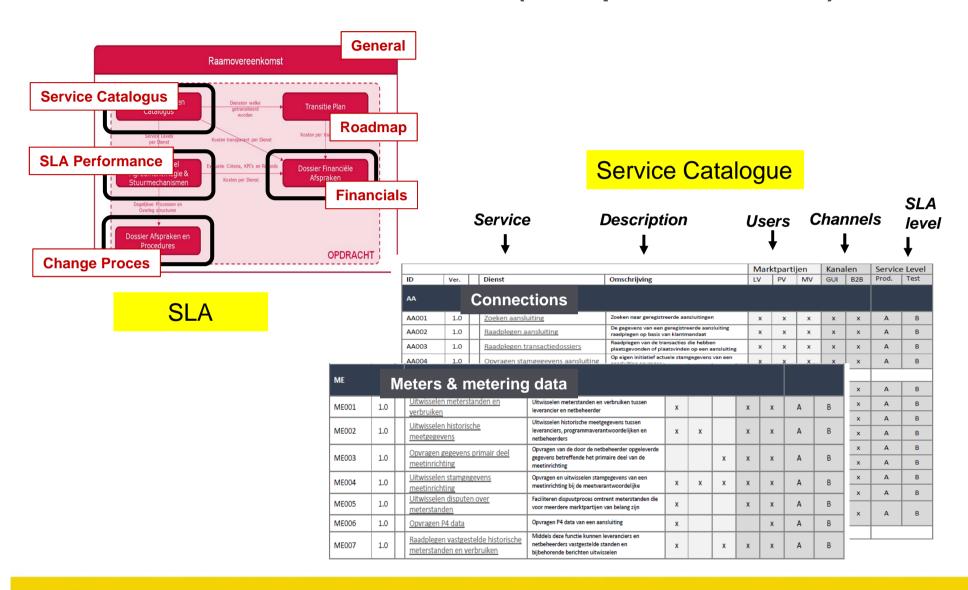


Value for the consumer demands a well defined market interaction with TSO/DSO requiring a clear "services catalogue"

- The customer/ prosumer becomes an active participant in the market with access to markets, and the electricity system.
- Boundaries between Retail & Wholesale are blurring. Also new market entrants from other sectors are emerging.
- Introduction of flexibility drives the need for collaboration and data exchange between DSOs and TSOs, as DSO become active on system level
- Market models in Member States differ on existence and governance on datahubs/ platforms
- This however is irrelevant for EU wide market functioning, as the TSO & DSO interactions with the market (-> services) are the pre-requisite for that.
- So for EU wide market functioning, garanteeing a level playing field,fostering market innovation and customer value, a well specified service portfolio is essential
- Independently of service delivery, TSOs and DSOs can cooperate and consolidate on platforms



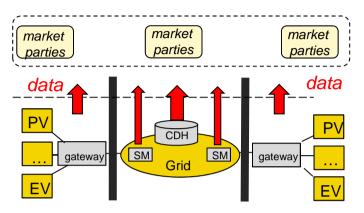
A clear SLA with DSOs & TSOs (example Netherlands)



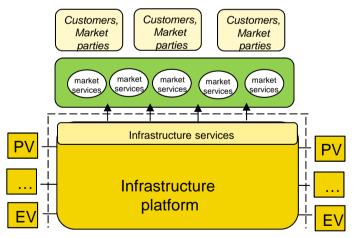


Increasing customer value require an revised vision and strategy on smart metering (smart meter 2.0)

- Rollout of smart meters, based on 2012 agreed common functionalities, is ongoing,
- EV, PV & Demand Response are emerging
- Multiple meters, behind the meter
- Market models are changing (multiple parties active on one customer connection)
- Relation between customer assets (PV & EV) on system stability and security of supply is increasing
- Isn't it time to reflect on future smart meter architecture, functionality and a roadmap?
 - To follow the market
 - To avoid stranded assets & impaired investments



"Vertical silo" oriented market arrangement



"Platform as service enabler" market arrangement